

Small / Minority Business Utilization at SRS

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Purpose

- Provide an information session on the benefits for using small businesses at the Savannah River Site.
- Provide some background and the driving regulations behind the utilization of small businesses.
- Fulfill a 2015 S&LM Committee Work Plan topic

Small Business Administration (SBA)

- In the Small Business Act of July 30, 1953, Congress created the Small Business Administration (SBA):
 - SBA function is to "aid, counsel, assist and protect, insofar as is possible, the interests
 of small business concerns."
 - Charter stipulates SBA would ensure small businesses a "fair proportion" of government contracts and sales of surplus property.
 - The U.S. government is the largest single purchaser of goods and services in the world, awarding approximately \$500 billion in contracts annually.

The SBA's Office of Government Contracting & Business Development works with federal agencies to:

- Award at least 23 percent of all prime government contract dollars to small businesses.
- Assist federal agencies to meet specific statutory goals for small business contracts.

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Small Business Administration (SBA) cont'd

Types of Small Businesses:

- Small disadvantaged businesses
- Women-owned small businesses (WOSB)
- Service-disabled veteran-owned small businesses (SDVOSB)
- Small businesses located in historically underutilized business zones (HUBZone)

Each year, SBA's 8(a) Business Development Program, DOE and its contractors assist eligible socially and economically disadvantaged individuals in developing and growing their businesses through:

- One-on-one counseling
- Training workshops
- Networking opportunities with federal buyers
- Management and technical guidance

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Important Procurement Regulations for Small Businesses

- Title 13 Code of Federal Regulations (CFR) Part 125 of Title 13 covers contracting opportunities for small businesses.
- The Federal Acquisition Regulation(FAR) is a substantial and complex set of rules governing the federal government's purchasing process.
 - FAR ensures purchasing procedures are standard and consistent, and conducted in a fair and impartial manner.
- FAR Part 19 Small Business Programs
- FAR Part 19 subpart 19-7 The Small Business Subcontracting Program
- The SBA website delineates all of the requirements and options.

Statutory Goals Established by Federal Executive Agencies

The federal government has the following statutory goals for small business procurement. The goals are in place to ensure that small businesses obtain their fair share of work with the federal government. In fact, each federal agency must set an annual goal for participation in its contracts by various groups as follows:

- 23% of prime contracts for small businesses
- 5% of prime and subcontracts for women-owned small businesses
- 5% of prime and subcontracts for small disadvantaged businesses
- 3% of prime and subcontracts for service-disabled veteran-owned small businesses
- 3% of prime subcontracts for HUBZone certified small businesses

Rationale for Using Small Businesses at SRS

- SRS is a government funded Site and the law requires us to do so.
- SBA data (U.S. Census Bureau, Small Business GDP 2002-2010); shows that small businesses comprise 99.7 percent of U.S. employer firms.
- A significant number of the jobs created in the U.S. are small business jobs
- Savannah River Nuclear Solutions and Savannah River Remediation have a local area set aside capability to use local firms; the Feds do not

The types of companies range from staff augmentation, material suppliers, construction, and consulting companies. They are chosen through the competitive process and self-marketing means.

Small Businesses By the Numbers

- Savannah River Nuclear Solutions conducted business with over 1,372 small businesses in the last 3 years. Total dollars in FY14 was \$84,126,380
- Savannah River Remediation conducted business with over 412 small businesses since award of the contract in 2009. Total dollars in FY14 was \$31,863,346
- PARSONS conducted with over 327 small businesses since the start of the project.
 Total dollars in FY14 was \$44,553,247
- Centerra purchased goods from a number of small businesses. Total dollars in FY14 was \$3,318,960
- DOE conducted business with about 50 small businesses in 2015. Total dollars in FY14 was \$13,503,000

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Summary

In summary, small businesses are the backbone of our society. Performance of small businesses is equal to that of any large business.

DOE-SR has been an advocate of small businesses for 20 years. Small businesses are the best way to accomplish a lot of the work for the Site. Our successes have been numerous and rewarding.

Questions?